

The Great Atlantic & Pacific Company of Canada Limited

Important Reminder

January 23, 2003

Dear Vendor:

Further to our communications throughout 2002, the standard terms and conditions of trade of The Great Atlantic & Pacific Company of Canada Limited have changed, effective January 1, 2003, to include **an amendment requiring all product listing information** to be made available through ECCnet, Canada's National Product Registry. A copy of the amendment was forwarded to you for your records on December 20, 2002.

Please be aware that, if your products are not loaded by February 15, 2003, a cost recovery fee of \$100 per GTIN per month will be deducted from your payments in order to cover expenses associated with manual listing costs. These deductions will apply to all national brands.

The Great Atlantic & Pacific Company of Canada Limited also encourages you to load product listing information for all private label products into ECCnet. The deductions for recovery of manual listing costs do not apply to non-loaded private label GTINs at this time. However, this policy will be reviewed in the near future. Please contact your buyer or catalogue manager for further clarification on our private label policy.

The Great Atlantic & Pacific Company of Canada Limited and ECCnet would like to help you avoid incurring these deductions for the recovery of manual listing costs. Please contact ECCnet at info@eccnet.org or **1-800-567-7084** to become ECCnet Certified before February 15, 2003.

As a valued supplier to The Great Atlantic & Pacific Company of Canada Limited, we thank you for adhering to our standard terms and conditions of trade.

The Great Atlantic & Pacific Company of Canada Limited

