



November 7, 2003

Dear Vendor:

Your company has been receiving communication regarding our commitment to the ECCnet registry over the past 19 months. In May of this year, your company was notified of the specific deadlines for becoming ECCnet Certified.

The Electronic Commerce Council of Canada has advised us that you have not yet registered your Company Prefix Licence. This should have been completed by August 1, 2003, as it is the first step toward implementing your product catalogue in ECCnet Canada's National Product Registry. **You may be in jeopardy of missing your scheduled loading date of December 31, 2003.**

Please register your Company Prefix Licence immediately. Non-cooperation in this initiative may negatively impact your relationship with your distributor customers. Please have your staff contact ECCC at 1-800-567-7084 extension 3 or info@eccc.org.

Product listing through the ECCnet registry will be part of our standard terms and conditions of trade effective December 31, 2003. **In order to meet this requirement your company should complete the steps for ECCnet implementation listed at www.eccc.org/foodservice.**

Thank you for your support of this important industry initiative.

Yours truly,

Larry Helm
President
Bruce Edmeades Enterprises Limited

Dan Flanagan
President
Flanagan Foodservice

Frank Geier
President
Gordon Food Service

Paul Neate
President & CEO
Neate Roller Food Service
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Lesley Woodard
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Jack Battersby
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Summit Food Service
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