



236 Brownlow Centre, Suite 270
City of Lakes Business Park
Dartmouth, Nova Scotia, B3B 1V5
Telephone (902) 468-1000
Fax (902) 468-1100

Important Notice

January 13, 2003

Dear Vendor:

The standard terms and conditions of trade of Lawtons Drug Stores Limited will change, effective February 1, 2003, to include an amendment requiring all product listing information to be made available through ECCnet, Canada's National Product Registry. Please find the amendment attached for your records.

ECCnet, Canada's National Product Registry, is a not-for-profit, industry-led initiative that provides a single point of access between vendors, retailers and distributors, streamlining and supporting the day-to-day e-commerce requirements of the supply chain. To improve efficiencies through the supply chain, the Grocery, Foodservice and Pharmacy Retail sectors in Canada are implementing ECCnet as part of their standard conditions and terms of trade on February 1, 2003.

Over the past twelve months, ECCnet and Lawtons Drug Stores Limited have consistently communicated with you regarding these pending changes to our standard terms and conditions of trade and your ECCnet Certification deadline of December 31, 2002.

If you have loaded your product information into ECCnet, we thank you. If you have not loaded or completed your ECCnet Certification process, please be advised that beginning February 1, 2003 **Lawtons Drug Stores Limited will not accept new product listings or product presentations without prior data loading into ECCnet.** Accordingly, please load all your product information into ECCnet immediately. ECCnet and Lawtons Drug Stores Limited would like to help you become ECCnet Certified. We encourage you to contact ECCnet at 1-800-567-7084 or info@eccnet.org.

As a valued supplier to Lawtons Drug Stores Limited, we thank you for adhering to our standard terms and conditions of trade.

Lawtons Drug Stores Limited

Amendment to Lawtons Drug Stores Limited Standard Terms and Conditions of Trade/Vendor Agreement

Product Listing Information

Lawtons Drug Stores Limited requires timely, accurate, synchronized product data from each of its vendors in order to efficiently manage its supply chain and deliver the best service to its customers. To ensure the exchange of quality data with its vendors, Lawtons Drug Stores Limited requires your company to provide all data on your traded products through ECCnet, Canada's National Product Registry.

If your company is not already ECCnet Certified, you must complete the following steps before Lawtons Drug Stores Limited can purchase your products.

- 1. Register your GTIN Prefix.** Confirm that your company's GTIN Prefix is registered with the Electronic Commerce Council of Canada (ECCC) by calling 1-800-567-7084. This is the first step to ensure data integrity.
- 2. Download your ECCnet Information Kit at www.eccnet.org/infokit.** Alternatively, contact ECCC Member Services to request an ECCnet Information Kit.
 - a. By Phone: 1-800-567-7084
 - b. By Fax: 1-800-322-2329
 - c. By email: info@eccnet.org
- 3. Register a staff executive as an ECCnet Catalogue Captain.** This person should oversee your ECCnet implementation team, which represents your customer service and IT requirements.
- 4. Choose the Data Loading Option best suited for your company.** ECCnet Data Loading Options are outlined in the ECCnet Information Kit, which can be accessed online at www.eccnet.org/infokit.
- 5. Complete ECCnet Technical Education for your chosen Data Loading Option.** Your ECCnet Catalogue Captain and team must attend on-line or in-class ECCnet seminars. Attendance at a technical training session is mandatory before contacting ECCnet Technical Support for assistance. In addition, it is a requirement of certification.
- 6. Complete the Data Readiness Evaluation.** After attending a technical training session, your team should be ready to gather the necessary product data and send your spreadsheet for testing and review by the ECCnet Technical Support team.
- 7. Prepare data for loading.**
- 8. Get ECCnet Certified.** Let Lawtons Drug Stores Limited know that you are an ECCnet Certified Vendor once your data is entered and the ECCnet team has confirmed that your company is ECCnet Certified.

About ECCnet, Canada's National Product Registry

ECCC Network Services, a wholly owned subsidiary of the Electronic Commerce Council of Canada, is a not-for-profit organization delivering foundational e-commerce services based on global standards including; synchronization of product information, product image and dimension capture and compliance verification audits.

ECCC Network Services manages ECCnet, Canada's National Product Registry, which is built by industry, for industry. ECCnet is a single source of product information that brings accuracy and uniformity, plus speed, to all points along the supply chain.