



G.W. (Wynne) Powell FCGA, D. Tech (Hon.)

President & Chief Operating Officer

April 3, 2002

Dear Vendor:

London Drugs is currently implementing ECCC Network Services (ECCnet) for industry standard compliance for product data integrity and product data synchronization. As an important supplier to London Drugs you will be requested to subscribe to ECCnet to ensure that you will be able to synchronize product data with us this year.

ECCnet is a wholly owned subsidiary of the not-for-profit Electronic Commerce Council of Canada and provides e-commerce advancement tools such as a national product registry, data synchronization services, image and dimension capture and bar code verification. London Drugs believes that ECCnet is an important industry initiative and has been a long time supporter of this initiative along with Canadian trade associations such as the Canadian Association of Chain Drug Stores, the Food and Consumer Products Manufacturers Council, the Canadian Council of Grocery Distributors and the Retail Council of Canada.

The value that London Drugs will receive from ECCnet through reduced invoicing errors, faster new product introductions and supply chain efficiencies because our data is synchronized with yours is tremendous. These include:

More productive sales representative/category management relationships

1. Elimination of order and invoice discrepancies due to inaccurate master data
2. Faster introduction of new products
3. Dispute resolution time reduced
4. Enabling of other value-added e-commerce applications

In addition, your participation in ECCnet will synchronize your data to other major retailers supporting ECCnet. A sample of the ECCnet community includes Shoppers Drugmart, Medis, Le Groupe Jean Coutu, The Great Atlantic & Pacific Company (A&P) and Safeway Canada.

**LONDON DRUGS LIMITED EXECUTIVE OFFICES:
12831 Horseshoe Place, Richmond, B.C. Canada V7A 4X5**

ECCnet will be contacting you in the near future and will provide you with a schedule for ECCnet training and product data loading. Please ensure that you provide them your full cooperation. ECCnet participation will become part of our standard terms and conditions of trade.

Please be advised that starting in May 2002, we expect that all of your *NEW* pharmacy industry, general merchandise and food category product listings to London Drugs should be available through ECCnet. Once you understand how ECCnet will assist you and other retailers to streamline part of our supply chain process, we are confident that your organization will appreciate this new service.

If you have any questions call ECCnet at 1-866-ECCNET (322-2638) or visit their web site at www.eccnet.org.

Yours sincerely,

LONDON DRUGS LIMITED

G. Wynne Powell
President & COO