



5935 Airport Road, Suite 300
Mississauga, ON
L4V 1W5

Important Reminder

January 23, 2003

Dear Vendor:

Further to our communications throughout 2002, the standard terms and conditions of trade of Sobeys Inc. have changed, effective January 1, 2003, to include **an amendment requiring all product listing information** to be made available through ECCnet, Canada's National Product Registry. A copy of the amendment was forwarded to you for your records on December 16, 2002.

Please be aware that, if your products are not loaded by February 15, 2003, a cost recovery fee of \$100 per GTIN per month will be deducted from your payments in order to cover expenses associated with manual listing costs. These deductions will apply to all national brands.

Sobeys Inc. also encourages you to load product listing information for all private label products into ECCnet. The deductions for recovery of manual listing costs do not apply to non-loaded private label GTINs at this time. However, this policy will be reviewed in the near future. Please contact your buyer or catalogue manager for further clarification on our private label policy.

Sobeys Inc. and ECCnet would like to help you avoid incurring these deductions for the recovery of manual listing costs. Please contact ECCnet at info@eccnet.org or **1-800-567-7084** to become ECCnet Certified before February 15, 2003.

As a valued supplier to Sobeys Inc., we thank you for adhering to our standard terms and conditions of trade.

Sobeys Inc.