



milestones
GRILL + BAR



October 25, 2009

Dear Vendor,

Cara Airline Solutions is requiring that all Vendors provide their product nutritional information through ECCnet Registry, Canada's national product registry. This information is used to compile both menu item nutritional and allergen information for Cara Airline Solutions to be made available to our guests.

Please ensure that you load all fields, maintain and publish your product information, including nutritional and allergen information in a timely manner to Cara Operations and Cara Airline Solutions – a necessary requirement. Attached, you will find a Supplier Excellence Checklist to assist you through the process.

The nutritional information must be formatted according to the Canadian Food Inspection Agency's Food and Drug Regulations. According to section B.01.404 (1) of the regulations, nutrition information for prepackaged products that are intended solely for use as an ingredient in the manufacture of other foods or as ingredients in the preparation of food by a commercial or industrial enterprise must be expressed, as applicable, in the following manner:

- Per gram or per 100 grams of food (per 100g is preferred), if the net quantity is declared by weight;
- Per milliliter or 100 milliliter of the food (per 100 mL is preferred), if the food is declared by volume;
- All information must be stated with a degree of precision (i.e. the same number of significant figures) corresponding to the accuracy of the analytical methodology used to produce the nutrition information; and
- Since the nutrition information is to be used to create the Nutrition Facts Table for our menu items, it is better that the numbers are not rounded. This will ensure the most accurate nutrition information is being provided to our guests.

The inclusion of allergen information for products is required. Allergens must be clearly listed in the ingredient declaration field and potential allergens must be included as "may contain". Other important nutritional and ingredient points are:

- No allergen disclaimers are accepted, such as "*Ingredients may have changed, please check list for allergens prior to use.*" If there is an ingredient change, you must notify Cara Operations, followed by updating your profile in ECCnet, once the change has been approved by the Brand.
- Generic names such as *nuts* and *vegetable* are not acceptable – they must be clearly identified.
- Ingredients that are comprised of numerous items (e.g., ketchup, toasted wheat crumbs, baking powder) must be declared to fully expose our guests to what is being consumed.

With all these points being said, it helps our nutritional data provider (Food Dynamics Inc) to produce quick and accurate nutritional data when pulling your information from ECCNet. Cara Airline Solutions is committed to providing our guests with the information needed to make safe food choices for themselves and their families.

If you require further clarification on this request, please contact your Cara Airline Solutions Business Manager. If you require assistance loading your information into ECCnet Registry, please contact GS1 Canada Implementation Support at 1.800.567.7084, ext. 341 or ECCnetSupport@gs1ca.org.

Your immediate attention to this matter is appreciated.

Vanessa Gray

Director of Supply Chain
Cara Airline Solutions